



# **Generalforsamling 2011**

**Tirsdag den 19. april 2011, kl. 15.00**



**GREENTECH ENERGY SYSTEMS A/S**



# Dagsordenen

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- 1. Bestyrelsens beretning**
- 2. Godkendelse af årsrapporten 2010**
- 3. Beslutning om dækning af underskud i henhold til den godkendte årsrapport**
- 4. Valg af bestyrelsesmedlemmer**
- 5. Godkendelse af vederlag til bestyrelsen**
- 6. Valg af revisor**
- 7. Forslag fra bestyrelsen:**
  1. Bemyndigelse til køb af egne aktier op til 10% af Selskabets aktiekapital
  2. Bemyndigelse til dirigenten



# **Bestyrelsens beretning**

## **Bestyrelsesformand Peter Høstgaard-Jensen**

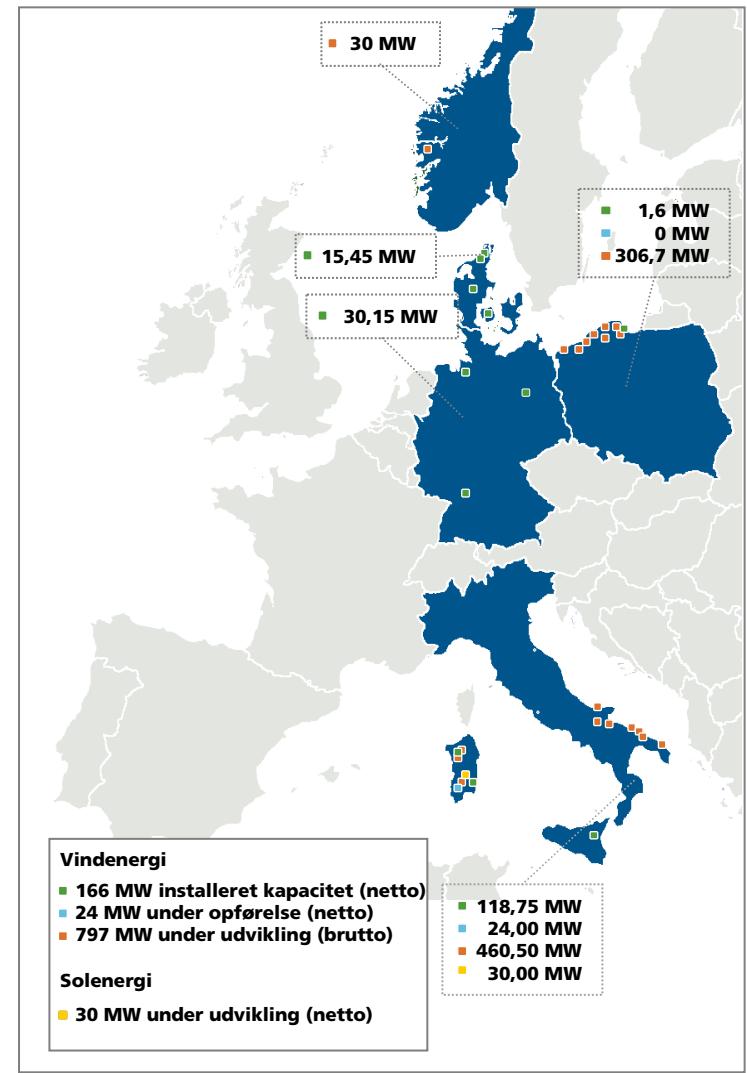


**GREENTECH ENERGY SYSTEMS A/S**



# 2010: Et år med forandringer

- 1. Ny bestyrelse og direktion**
- 2. "Greentech" er fremtiden**
- 3. Markedsforhold**
- 4. Greentech:  
Fra vindenergiselskab til  
vedvarende energi-selskab**





# Achievements since October 2010

## Outlook 2011

### CEO Sigieri Diaz della Vittoria Pallavicini



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# Achievements of the last 6 months

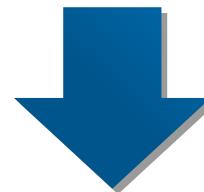
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- Turnaround of the deep liquidity crisis the Company was facing
- Capital increase of 3,900,000 new shares directed to a selected group of institutional investors for DKK 19.5 million
- Legal, financial, accounting and business review of the Company:
  - implementation of reorganisation processes
  - strong focus on local markets, especially on Italy that in 2011 will account for approx. 80% of total revenues
  - renegotiations of partnership agreements with two European leading energy players (EDF EN and PGE)
  - write-down of part of the Italian pipeline for Euro 37 million and focus on development of Polish projects



# 2011 outlook

- **Consolidation of results and implementation of the growth strategy focused on**
  - **technology diversification by construction of first GES PV solar plant in Italy**
  - **wind geographical expansion in other European countries**
  - **deeper cooperation with strategic industrial and financial partners**
  - **strong relationships with selected European financial institutions**



**MORE THAN 200MW OF NET INSTALLED CAPACITY**

**ESTIMATED PRODUCTION OF 250 MILLION kWh**

**FIRST YEAR OF POSITIVE RESULTS**



# Operations

## Deputy CEO Eugenio de Blasio



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# Organisation

- **Change of the Company's structure in order to improve efficiency**
- **Implementation of a reorganisational process by strengthening GES' local entities in Italy and Poland**
- **Hiring of a new Business Development Director: Roberto Pierantoni from Enel Green Power, former head of project management coordination in Romania, for the construction of over 250MW of wind farms**
- **Cost saving of approx. 1 million Euro is expected to be reached by the end of 2011**





- **Change of legal office and appointment of a new chief administrator**
  
- **Fully support and total collaboration with the Italian Authorities regarding the 15% unseizure legal procedure**
  
- **Cooperation with Terna in order to define definitive grid connection**
  
- **Negotiations with Natixis and WestLB banks is currently underway to close all legal and industrial pending issues**



# Cagliari II



- **Signing of the agreement for the supply, delivery, construction and bridge financing of 16 Nordex wind turbines**
- **Delivery, installation and commissioning of electro-mechanical works related to the substation**
- **Currently the preparation for the erection of the turbines is ongoing, including restoring of the foundations and maintenance of the crane pads and access roads**
- **The first 4 turbines have arrived on the site and erection of the first turbine has started**
- **The wind farm is expected to be 100% operating by the end of November**





# Monte Grighine

- **Signing of the final agreements with the Municipalities involved**
- **Release of the final draw-down of the project finance for a total amount of Euro 19.7 million (December 2010)**
- **Signing of the TOC (Taking Over Certificate) on 14<sup>th</sup> December 2010**
- **Hiring of 4 new technical resources**
- **Definition of an agreement with EDF EN in order to co-manage the wind farm**





# Business Development

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- **Renewal of the Strategic Partnership Agreement with EDF EN who has an option to acquire 50% of Italian and Polish Greentech projects when each project reach the “ready to build” stage**
- **Renewal of the 50/50 joint venture with Polska Grupa Energetyczna (PGE), the largest energy power producer and supplier in Poland, for the construction of the Wojciechowo 28MW wind farm**
- **Negotiations with Raiffeisen Bank Polska S.A. to close Project Finance Agreement for Wojciechowo**
- **Developing of the first Greentech solar PV plant: 25MW in Sardinia, in the same area of Energia Verde and Energia Alternativa wind farms. The project will be the bigger Italian renewable park combining different green energies technologies with a total capacity of 63MW**
- **Greentech's expected growth will be reached through greenfield development as well as acquisition of operating assets: very interesting opportunities throughout Europe are currently under screening**



# Årsregnskabet

## Økonomidirektør Mark Fromholt

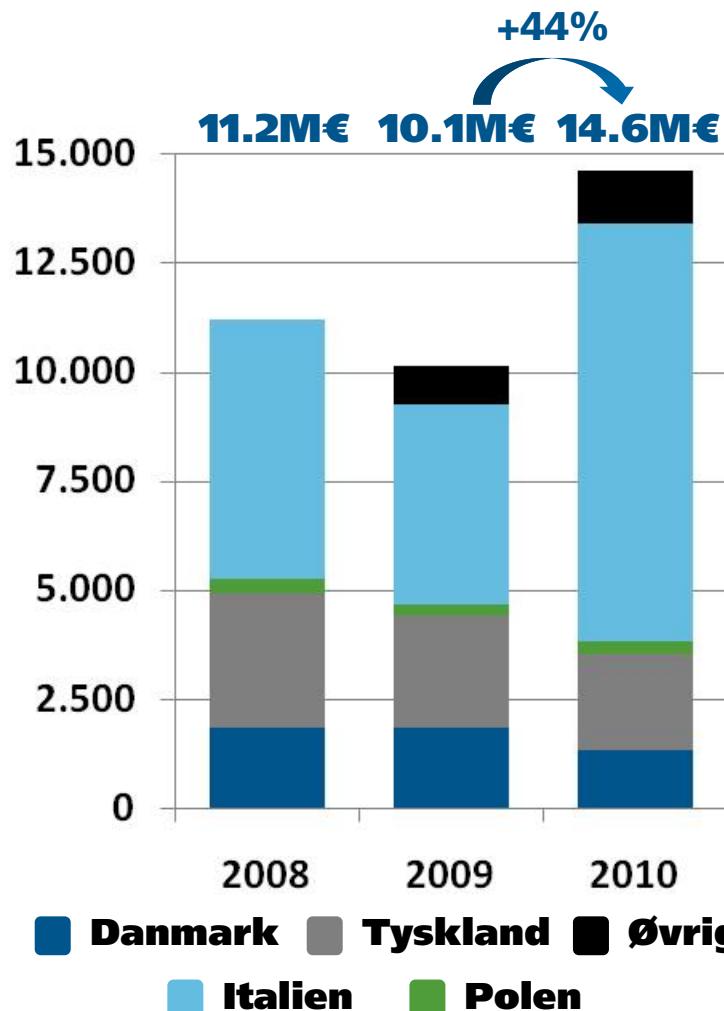


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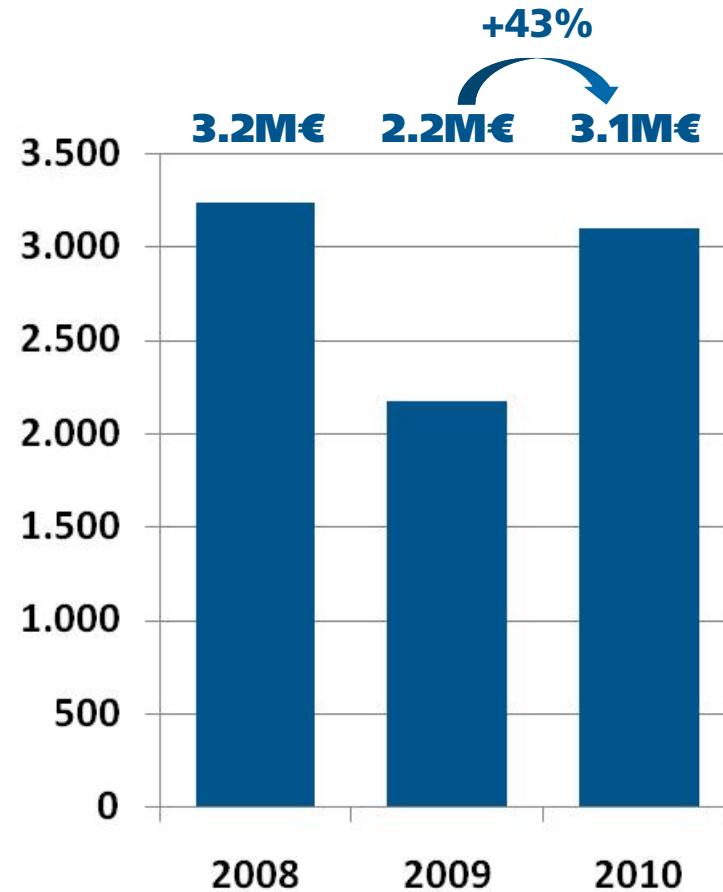
# Årsregnskabet



## Omsætning



## EBITDA





# Årets resultat

## **NEDSKRIVNINGER OG SÆRLIGE OMKOSTNINGER**

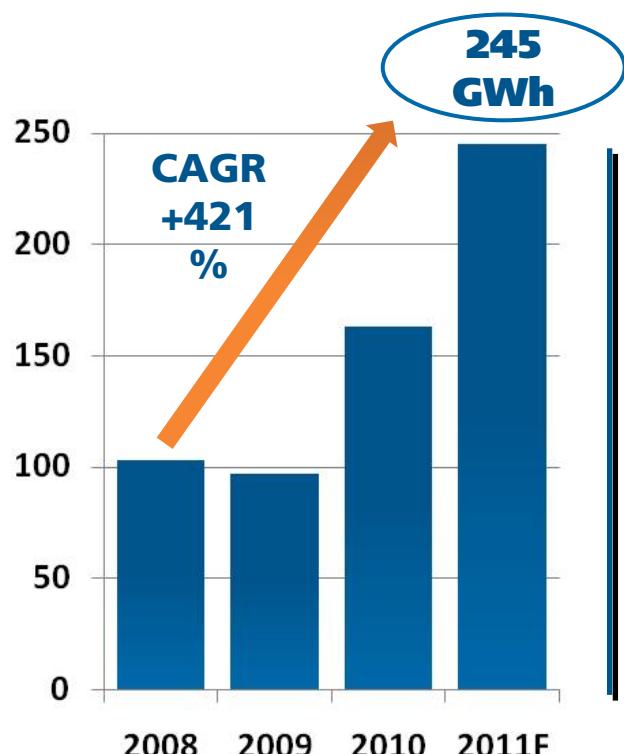
| TEUR              | Rapporteret |          |         | Justeret |         |         |
|-------------------|-------------|----------|---------|----------|---------|---------|
|                   | 2009        | 2010     | ændring | 2009     | 2010    | ændring |
| Omsætning         | 10.134      | 14.643   | 44,5%   | 10.134   | 14.643  | 44,5%   |
| EBITDA            | 2.172       | 3.099    | 42,7%   | 2.129    | 5.005   | 135,1%  |
| EBIT              | (39.732)    | (42.860) | -7,9%   | (1.973)  | (1.398) | 29,1%   |
| Resultat før skat | (41.752)    | (54.871) | -31,4%  | (3.993)  | (4.466) | -11,8%  |
| Årets resultat    | (40.529)    | (52.119) | -28,6%  | (2.770)  | (4.173) | -50,6%  |



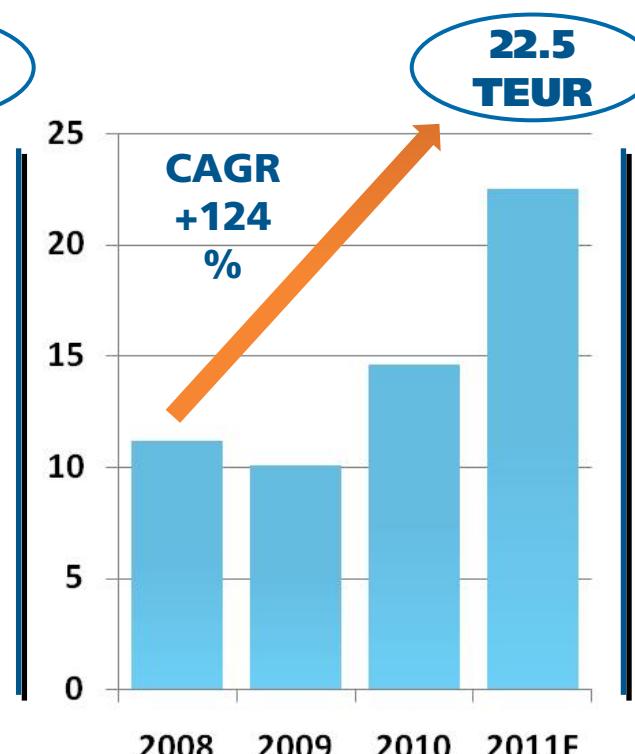


# Forventninger til 2011

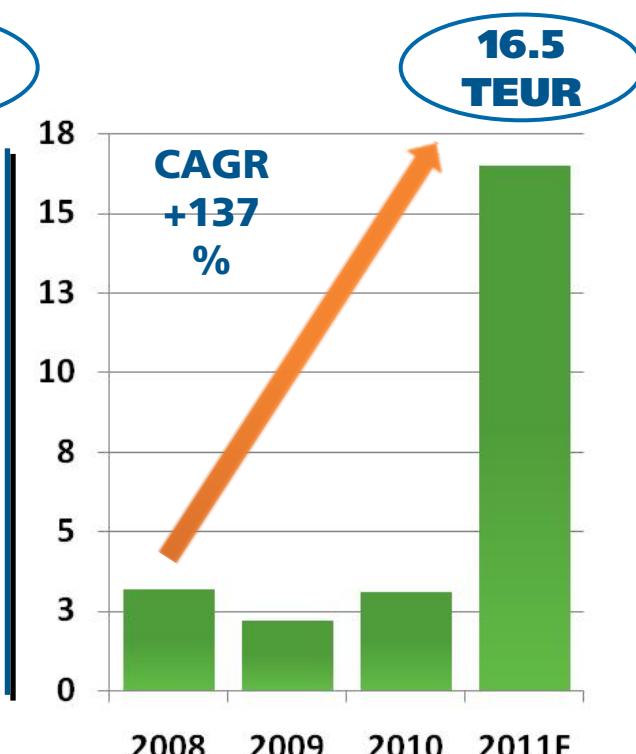
## PRODUKTION



## OMSÆTNING



## EBITDA





# Generalforsamling 2011

19. april 2011



GREENTECH ENERGY SYSTEMS A/S



# Dagsordenen (1/7)

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1. Bestyrelsens beretning
2. Godkendelse af årsrapporten 2010  
**Bestyrelsen foreslår, at den reviderede årsrapport for 2010 med revisionspåtegning godkendes.**
3. Beslutning om dækning af underskud i henhold til den godkendte årsrapport
4. Valg af bestyrelsesmedlemmer
5. Godkendelse af vederlag til bestyrelsen
6. Valg af revisor
7. Forslag fra bestyrelsen:
  1. Bemyndigelse til køb af egne aktier op til 10% af Selskabets aktiekapital
  2. Bemyndigelse til dirigenten



# Dagsordenen (2/7)

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1. Bestyrelsens beretning
2. Godkendelse af årsrapporten 2010
3. **Beslutning om dækning af underskud i henhold til den godkendte årsrapport**  
**Bestyrelsen foreslår, at der for regnskabsåret 2010 ikke udbetales udbytte til aktionærerne.**
4. Valg af bestyrelsesmedlemmer
5. Godkendelse af vederlag til bestyrelsen
6. Valg af revisor
7. **Forslag fra bestyrelsen:**
  1. Bemyndigelse til køb af egne aktier op til 10% af Selskabets aktiekapital
  2. Bemyndigelse til dirigenten



# Dagsordenen (3/7)

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1. Bestyrelsens beretning
2. Godkendelse af årsrapporten 2010
3. Beslutning om dækning af underskud i henhold til den godkendte årsrapport
4. **Valg af bestyrelsesmedlemmer**  
**Alle bestyrelsesmedlemmer er på valg. Bestyrelsen foreslår genvalg af:**  
**Peter Høstgaard-Jensen, Luca Rovati, Jean-Marc Janailhac, Benjamin Guest,**  
**Valerio Andreoli Bonazzi**
5. Godkendelse af vederlag til bestyrelsen
6. Valg af revisor
7. **Forslag fra bestyrelsen:**
  1. Bemyndigelse til køb af egne aktier op til 10% af Selskabets aktiekapital
  2. Bemyndigelse til dirigenten



# Dagsordenen (4/7)

1. Bestyrelsens beretning
2. Godkendelse af årsrapporten 2010
3. Beslutning om dækning af underskud i henhold til den godkendte årsrapport
4. Valg af bestyrelsesmedlemmer
5. **Godkendelse af vederlag til bestyrelsen**

**Det foreslås, at det årlige bestyrelseshonorar vedtages til EUR 280.000.**

**Dette foreslås at gælde forholdsmaessigt for perioden 15.10.2010 – 19.4.2011 samt for perioden indtil næste ordinære generalforsamling.**

**Det foreslås, at det årlige  
honorar fordeles således:**



|                             |           |
|-----------------------------|-----------|
| Honorar til formanden:      | € 110.000 |
| Honorar til næstformanden:  | € 50.000  |
| Honorar pr. menigt medlem:  | € 40.000  |
| I alt til hele bestyrelsen: | € 280.000 |

6. Valg af revisor

7. Forslag fra bestyrelsen:

1. Bemyndigelse til køb af egne aktier op til 10% af Selskabets aktiekapital
2. Bemyndigelse til dirigenten



# Dagsordenen (5/7)

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- 1. Bestyrelsens beretning**
- 2. Godkendelse af årsrapporten 2010**
- 3. Beslutning om dækning af underskud i henhold til den godkendte årsrapport**
- 4. Valg af bestyrelsesmedlemmer**
- 5. Godkendelse af vederlag til bestyrelsen**
- 6. Valg af revisor**  
**Revisor er på valg.**  
**Bestyrelsen foreslår valg af Ernst & Young.**
- 7. Forslag fra bestyrelsen:**
  1. Bemyndigelse til køb af egne aktier op til 10% af Selskabets aktiekapital
  2. Bemyndigelse til dirigenten



# Dagsordenen (6/7)

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1. Bestyrelsens beretning
2. Godkendelse af årsrapporten 2010
3. Beslutning om dækning af underskud i henhold til den godkendte årsrapport
4. Valg af bestyrelsesmedlemmer
5. Godkendelse af vederlag til bestyrelsen
6. Valg af revisor
7. **Forslag fra bestyrelsen:**

1. **Bestyrelsen foreslår, at generalforsamlingen bemyndiger bestyrelsen til i tiden indtil næste ordinære generalforsamling at lade Selskabet erhverve egne aktier, idet antallet af egne aktier erhvervet i perioden ikke må overstige 10% af selskabskapitalen på beslutningstidspunktet, ligesom Selskabets samlede beholdning af egne aktier i Selskabet ikke må overstige eller som følge af erhvervelsen ikke må overstige 10 pct. af selskabskapitalen på erhvervelsestidspunktet. Vederlaget for egne aktier må ikke afvige med mere end 10 % fra den officielle kurs noteret på NASDAQ OMX Copenhagen A/S på erhvervelsestidspunktet.**
2. Bemyndigelse til dirigenten



# Dagsordenen (7/7)

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1. Bestyrelsens beretning
  2. Godkendelse af årsrapporten 2010
  3. Beslutning om dækning af underskud i henhold til den godkendte årsrapport
  4. Valg af bestyrelsesmedlemmer
  5. Godkendelse af vederlag til bestyrelsen
  6. Valg af revisor
- 7. Forslag fra bestyrelsen:**
1. Bemyndigelse til køb af egne aktier op til 10% af Selskabets aktiekapital
  2. **Bestyrelsen foreslår, at generalforsamlingens dirigent bemyndiges til at foretage sådanne ændringer i og tilføjelser til det på generalforsamlingen vedtagne og anmeldelsen til Erhvervs- og Selskabsstyrelsen, som måtte blive krævet af Erhvervs- og Selskabsstyrelsen i forbindelse med registrering af de vedtagne ændringer.**



# **Mid Term Strategy & Closing Remarks**

**CEO Sigieri Diaz della Vittoria Pallavicini**



**GREENTECH ENERGY SYSTEMS A/S**



# Mid Term Strategy

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- **Growth through mergers and acquisitions**
- **Strength equity structure thanks to the support of main institutional European players**
- **To become one of the leaders in the European renewable energy market**



**1GW OF OPERATING ASSETS**

- **Q&A**



**Tak for opmærksomheden**



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